

**Rock-Green REALTORS® Association, Inc.**

**Filing Ethics Complaints and Arbitration Requests**

The National Association of REALTORS® adopted the Code of Ethics in 1913. Since then, the Code has been continuously amended to reflect changes in laws and practice. REALTORS® everywhere have agreed to meet the Code's high standards.

The professional standards process plays a very important role in a Board of REALTORS®. It helps to ensure honorable, faithful and competent service to clients, customers and other members of the public by enforcing the Code of Ethics. It is a means of resolving differences.

The following information has been prepared to help you understand the professional standards process.

**General Information**

Before processing a complaint with a Board of REALTORS®, you must first determine if the real estate agent involved is a REALTOR®. Not all real estate agents are REALTORS®. Only those who belong to a Board of REALTORS® can use the term REALTOR®.

When joining a Board, all members agree to abide by the Code of Ethics of the National Association of REALTORS® as a continuing condition of membership. It is because of a REALTOR®'s obligation to abide by the Code of Ethics that you can file a complaint at a Board of REALTORS®.

You should determine whether your complaint concerns an ethics matter or an arbitration of a dispute.

An *ethics complaint* charges that a REALTOR® violated an Article(s) of the Code of Ethics. *Arbitration* provides a means for resolving a monetary dispute arising out of a real estate transaction that parties have been unable to solve themselves.

An arbitration request often involves one member in disagreement with another member, usually over a commission dispute. Sometimes, arbitration concerns a dispute between a customer or client and a Board member.

If your situation concerns both ethics and arbitration, the Board will handle the arbitration portion separately. The Board will consider the ethics complaint only after it has completed the arbitration. The Board always holds arbitration first.

The Board's Professional Standards Committee is responsible for handling ethics complaints and arbitration requests. The committee is made up of REALTOR® members who have been appointed to serve on this committee based on their experience, temperament and objectivity.

**Local Board Limitations**

The Board cannot try a Board member for a violation of the Wisconsin real estate license law or any other alleged violation of the law. Its jurisdiction only covers violations of membership duties. The Wisconsin Department of Regulation & Licensing (DRL) solely controls the real estate agent's license to sell real estate. If you think a person has violated the license law, you should contact the DRL at (608) 266-0648. For the same reason, the Board cannot suspend or terminate the license of one of its members.

## Filing a Request for Arbitration

The following individuals may file an arbitration request with a Board of REALTORS®:

- 1) REALTOR® members who are principal brokers.
- 2) REALTOR® members who are not principals, provided his or her principal broker joins in the request.
- 3) Clients or customers of the REALTOR®.

*Note: Disputes involving clients or customers require that they sign an agreement to arbitrate and to be bound by the arbitration. The Board's Professional Standards Committee will determine whether the Complainant is a client or a customer and if the dispute is one that the Board can process.*

The Board provides arbitration facilities as a service to its members. Arbitration is not a disciplinary proceeding nor does it award damages. By becoming and remaining a member of the Board of REALTORS®, each REALTOR® binds him or herself to arbitrate certain disputes.

Not every situation may be arbitrated by the Board. Conditions and limitations exist which you must consider. The Board will explain these conditions and limitations to you.

To submit an arbitration request to the Board, take the following steps:

- 1) Complete and sign the request and agreement to arbitrate form (*supplied by the Board of REALTORS®*). Name the REALTORS(s)®/Company(ies) in question as the Respondent(s).
- 2) Indicate the amount in dispute.
- 3) Include an explanation of the situation. State why you feel you are entitled to an award of some kind. (*Do not include unethical allegations in your argument. If you think the REALTOR(s)® violated the Code of Ethics, the Board can handle this separately through an ethics complaint.*)
- 4) Attach copies of any and all pertinent documents such as listing agreements, purchase and sales agreements, closing statements, etc. Also include any notarized affidavits you may have from witnesses.
- 5) You must include at \$250 deposit (*public exempt from this fee*) with your arbitration request.
- 6) When you sign the request and agreement to arbitrate, this indicates your commitment to abide by the decision of the Hearing Panel.
- 7) Send the entire package, keeping a copy for you, to Vicky Kreyer, Executive Officer, Rock-Green REALTORS® Association, 4451 Woodgate Dr., Suite 100, Janesville, WI 53546

It is not unusual for a Board to receive an ethics complaint and an arbitration request surrounding the same set of circumstances. If you think the REALTORS(s)® violated the Code of Ethics and you have a monetary dispute with that person, you must complete both an ethics complaint form and an arbitration request form.

**Mediation Proceedings** – Upon receipt of a written request for arbitration, the Professional Standards Administrator will inquire of each party as to whether they are willing to participate in Mediation. If all parties agree, the matter will be referred to a Mediation Officer. A mutually convenient time and location for the Mediation will be arranged with the parties. Participation in Mediation is voluntary on the part of each party.

The objectives of Mediation are to resolve controversies by promoting friendly, amicable resolutions and to facilitate the repair of business relationships, thereby enhancing the possibility of continuing those relationships thereafter.

The Mediation Officer shall have no authoritative decision-making power. The role of the Mediation Officer shall be to assist the parties in voluntarily reaching their own mutually acceptable settlement of the issues in dispute.

In the event the parties reach a mutually agreeable resolution, a written agreement shall be prepared by the Mediation Officer, signed by the parties, and the arbitration request shall be dismissed with the arbitration filing fees being returned to each party. In the event Mediation is unsuccessful, the matter shall be referred for an arbitration hearing.

**Review Panel** – A Review Panel made up of three members of the Board’s Professional Standards Committee may review your arbitration request. A preliminary investigation to determine whether the matter is subject to Board arbitration will be made. Arbitration is sometimes a duty and sometimes a privilege. It will be determined whether your situation fits into the “duty” or the “privilege” category.

To determine which category an arbitration fits into, the following four points are considered:

- 1) whether you are authorized, under the rules, to invoke arbitration;
- 2) whether the controversy described is an arbitrable matter;
- 3) whether the arbitration is mandatory or voluntary to the people involved (*this simply means whether arbitrating the dispute is compulsory or not*);
- 4) whether either the amount in dispute is too small or too large, or the matter is too legally complex for the Board to consider.

Such a review could result in releasing Board members from their obligation to arbitrate. This would free you to seek other recourse in order to resolve the dispute.

You may appeal a dismissal of an arbitration request to the Board of Directors. The Directors review only the materials submitted to the Review Panel and can uphold or overturn the Panel’s dismissal.

**Arbitration Hearing** – If a Review Panel refers your arbitration request to a hearing, you will be notified of the hearing date, time and place. An arbitration hearing provides an opportunity for the Complainant and the Respondent to explain “his or her side of the story” by presenting testimony, evidence and witnesses, if any.

Once all the facts have been presented, an Arbitration Hearing Panel, consisting of members of the Professional Standards Committee, will determine how the dispute should be settled. An arbitration award may not be more than the amount in dispute. In no circumstances will the Board award ‘punitive’ damages.

The Board will inform you about each step of this process as it occurs. The Board will also give you instructions about hearing procedures prior to the hearing.

If you have question relating to filing an arbitration request, please call the Rock-Green REALTORS® Association at (608) 755-4854.